









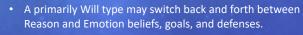


## WINNER VS LOSER

3. Reason, Will and Emotion Personality Types PL 43

Personality types are a way of understanding why people have different perceptions, values and beliefs.

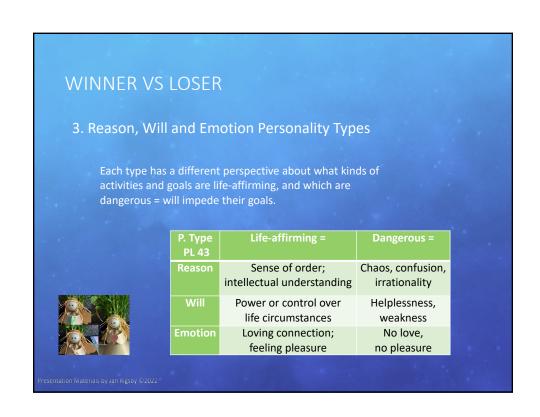
- All types manifest intellect, self-will, and feeling.
- There is no pure 'type'; we may exhibit different aspects from decade to decade, or in various areas of our lives.
- Will is essential to both Reason and Emotion types for achieving their goals, but may be secondary.

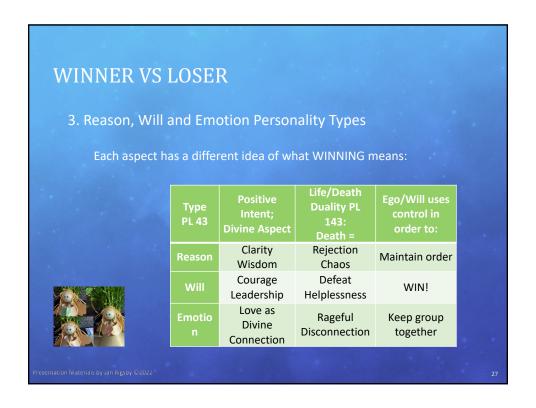




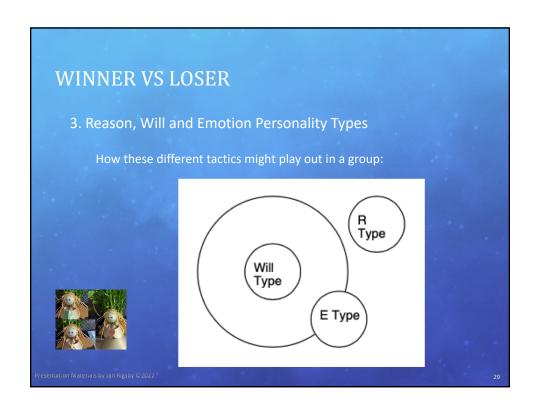
resentation Materials by Jan Rigsby ©2022

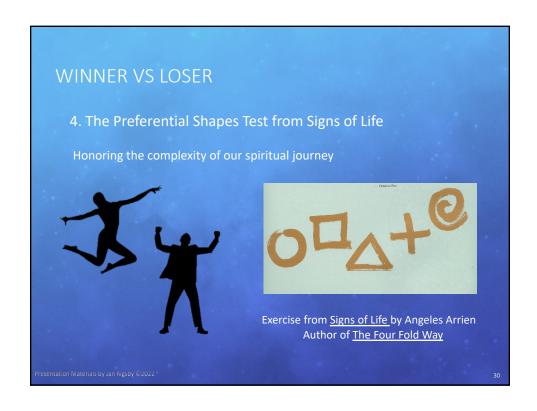


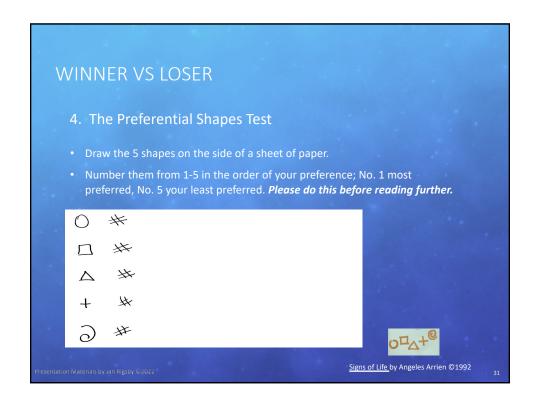


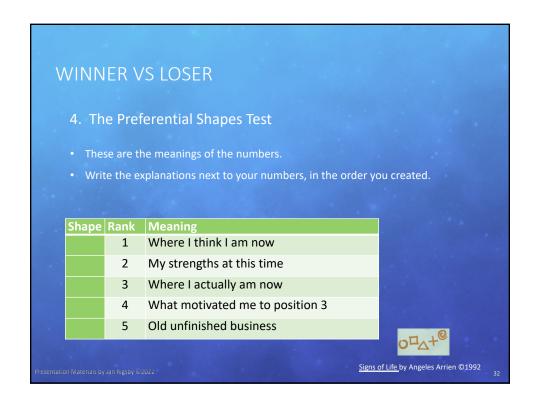




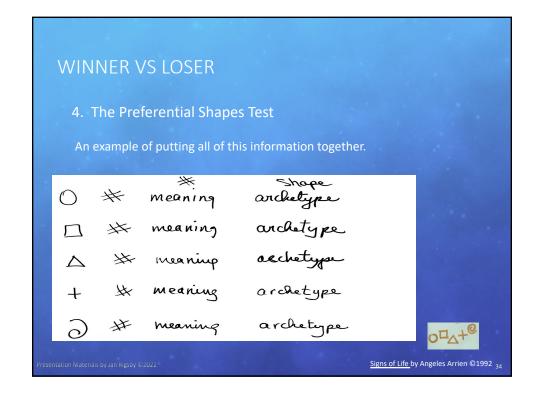












## WINNER VS LOSER 4. The Preferential Shapes Test • When you numbered the shapes according to your preference, you created a current map of your own inner landscape, giving an overview of your aspirations, resources, needs and fears. • The archetypal shapes indicate processes of change and growth. The meanings describe universal aspirations, needs, and fears; each shape symbolizes a specific inner and outer experience relevant to humankind.

